



Wholesale Product Services - Bitstream

Call for Information

Channel Islands Competition and Regulatory Authorities

Homenet have placed their answers within the list of questions in **Red**.

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Annex 2 – Summary of Consultation Questions

Question 1: Does the respondent agree that the States of Jersey Policy is clear in its statement requiring “that wholesale access seekers get access to wholesale products, which allow access seekers to compete based on differentiated retail services” and that a wholesale Bitstream service could address the States of Jersey policy? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES**

Question 2: Does the respondent agree that a Bitstream solution would provide retail broadband suppliers with a cost effective way of providing differentiated retail services. If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES If Pricing is based upon the true costs that an efficient Telco would incur and exclude all access costs as this is recovered by line rental or include if Bit-stream is Naked.**

Question 3: If a Bitstream service is the correct solution then what is the correct technical definition for such a service? **Currently the technical spec for delivery is in the discussion stage between the 3 licensed operators with CICRA involved as over-watch.**

Question 4: If Bitstream is the correct wholesale service then what pricing methodology should be applied to this service to ensure it allows operators to compete with the dominant broadband supplier? **This should be priced based upon actual costs to provide service without access using format used by other jurisdictions or with access included if Naked Bitstream but this should include the fixed line number being ported. Actual cost being the cost that an efficient operator would have incurred.**

Question 5: What do respondents believe is a reasonable implementation timescale following the agreement of a technical definition. Respondents should provide evidence based justification for their proposed timescales. **This in our opinion should be reasonably quick as all the infrastructure is there its just the delivery method that requires a tweak reality less than 6 months**

Question 6: Do respondents believe that it is appropriate for the JCRA to intervene at this stage to ensure that a service, such as, Bitstream is introduced in a timely manner and the final solution is binding under JT’s license conditions. If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES**