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Mr Byne  
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La Plaiderie Chambers,  
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Monday, 06 August 2018

Dear Mr Byrne,

As Intersurgical is one of the top five consumers of electricity on the island I am following the electricity generation options closely. We manufacture around 23 million breathing filters, patient connectors and catheter mounts per year, sold internationally, with a staff of ~100 people, therefore managing the cost of manufacture here is a key part of my function as Manufacturing Manager. I have to compete with Intersurgical sites based in the UK, Lithuania and China, all of which have lower utility charges.

In 2017 my Maintenance manager investigated the feasibility of on-site generation, which we estimated would save over £100,000 per year, without the Standby charge. Unfortunately this has not happened for a number of reasons.

Now there are two licensed providers I cannot see how the Standby charges are any longer viable. My hope in the near future I will be able choose the appropriate power generation for this site that meets my requirements of an affordable, robust and reliably supply 24/7.

Kind regards,



**David Inder BSc (Hons) MIET**  
Manufacturing Manager  
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