

# EA CAREY (EUROPE) LTD.

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The Office of Utility Regulation  
Suites B1 & B2  
Hirzel Court  
St Peter Port  
Guernsey  
GY1 2NH

Friday, 08 October 2004

Re: OUR 04/19 – “2006 Postal Pricing Review – Process and Timetable”  
Consultation Paper

Dear Sir

Please find below our answers to the six questions posed in the OUR 04/19 document:

**Q1:** Yes we believe that the process described provides parties with the opportunity to engage fully in the OUR's review of GPL's pricing proposals.

**Q2:** We can think of no improvements to the process.

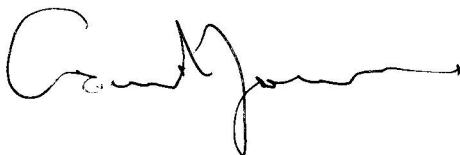
**Q3:** The only additional issue which we can think of is the question of splitting the Bulk Mailers' pricing and the public pricing models so that the Bulk Mailers have a better idea of what they are paying for. Currently it is felt that we are over-subsidising certain areas of GPL's operational flows.

**Q4:** As long as the plan includes details of consultancy expenditure and supporting information as to why these are required, and prices broken down into a "costs plus" scale, then the plan should be fine.

**Q5:** Yes we agree that this range of information would be helpful for the OUR's assessment of GPL's pricing proposals. When will this be required?

**Q6:** The OUR's draft timetable seems to be fine.

Yours truly,



Garrick Jones